

Four Steps Epiphany Steve Blank

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Summary:

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Amazon.com: The Four Steps to the Epiphany (8601200461435 ... The Four Steps to the Epiphany launched the Lean Startup approach to new ventures. It was the first book to offer that startups are not smaller versions of large companies and that new ventures are different than existing ones. The Four Steps to the Epiphany: Successful Strategies for ... The essential book for anyone bringing a product to market, writing a business plan, marketing plan or sales plan. Step-by-step strategy of how to successfully organize sales, marketing and business development for a new product or company. The Four Steps to the Epiphany: Successful Strategies for ... I just finished reading The Four Steps to the Epiphany and I must just say it is a great book. I will explain into some details his theory but the main reason I love this book is how he explains why founders are critical in all the decisions of the early phases of a start-up.

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